

going beyond: project management business consulting construction and property services



Developing JSNA as an Advanced Commissioning Tool

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THE ISSUES YOU FACE

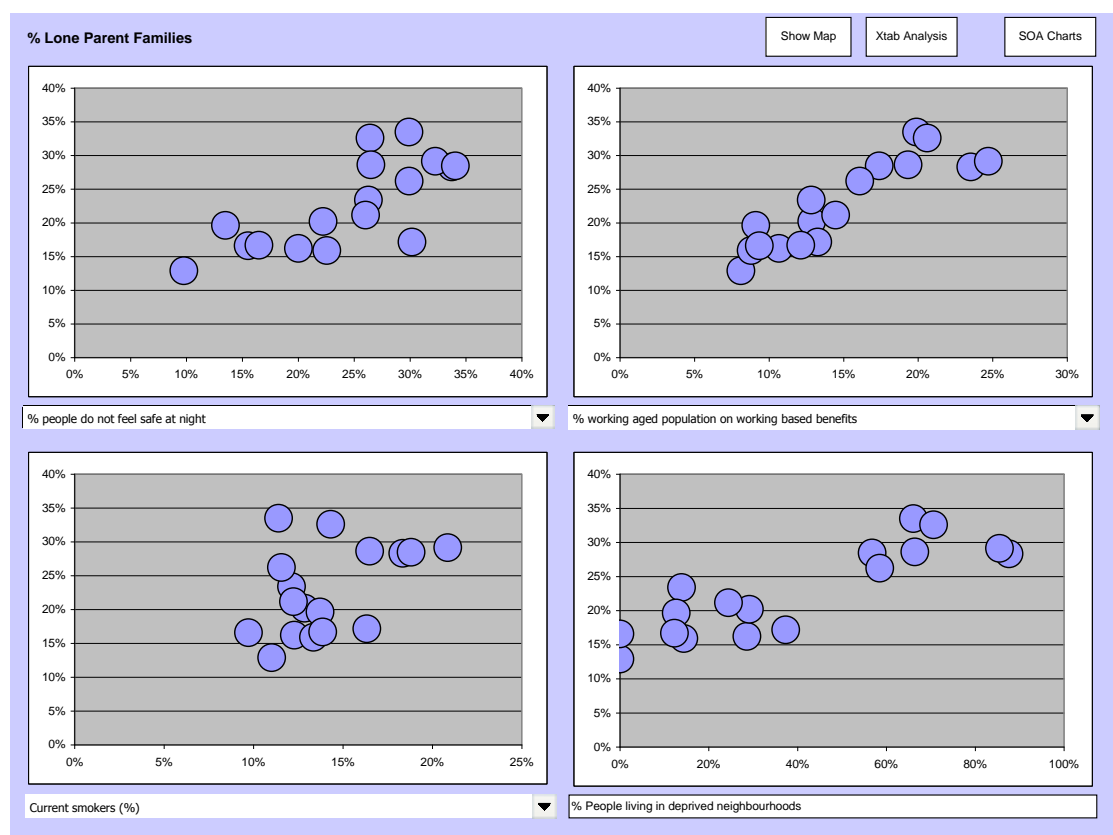
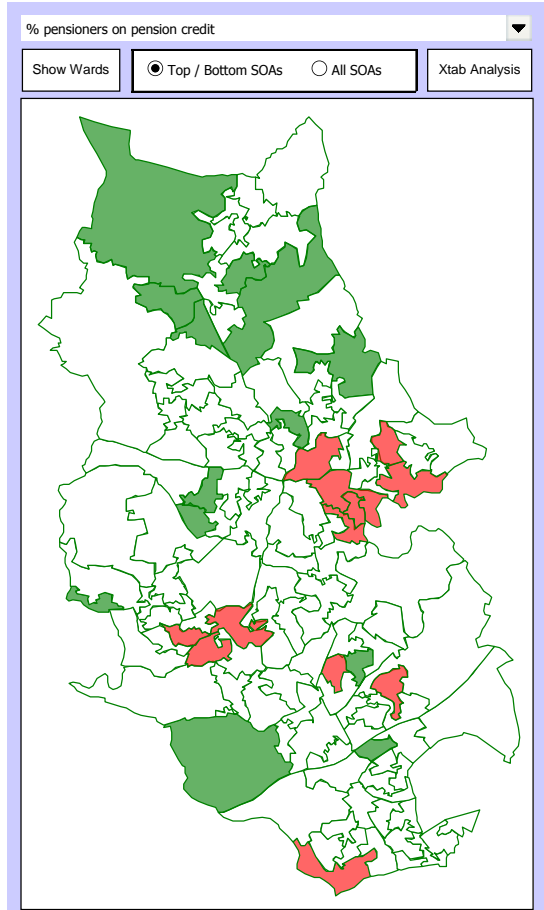
- Rising numbers/proportion of older people with increasing health issues and a reducing budget?
- High levels of teenage pregnancy?
- High rates of obesity/smoking/etc?
- Rising youth crime levels?
- Static levels of worklessness?

SIZING THE PROBLEM - JSNA



- Describe current needs of population
- Describe future needs of population
- Community Engagement
- Collaboration approach from partners
- Evidence base
- Describe inequalities of population segments
- Identify key issues
- Start of iterative JSNA process

FINDING THE RIGHT LEVER



INTEGRATING SERVICES

		↓ silo/discipline/management	Durham (Integrated)	↓ fully integrated teams	
management	values	individual values	similar values	shared values	
	strategic planning	individual agency / service	share plans/information	joint planning	
	performance management	individual discipline management	results of disciplines collated	results for overall patient/client satisfaction	
people	leadership	not integrated	mixture of integration	fully integrated	
	appraisal management	each discipline	professional / management	management led	
	terms & conditions	different T&C's by discipline	co-ordination of T&C's	integration of T&C's	
	skills & role development	Individual discipline	some merging of skill sets	broadly generic skill set	
	recruitment	individual discipline	collaboration: discipline and team leader	by team manager	
	workforce development	individual discipline	limited joint training	integrated training	
process	client access	individual access to each discipline	mixture of access	primarily single	
	referral	referrals to individual discipline	limited joint referrals	joint referrals	
	assessment/implementation	separate discipline	shared information	joint	one
	care pathway	individual discipline pathway	limited joint pathway	joint pathway	
	admission/discharge criteria	separate criteria	limited joint criteria	joint criteria	
structure	team location	separate	single site	sitting in integrated teams	
	budget management	separate budgets	proportion of budget is ring fenced	integrated team budget	
	disciplines	individual	2/3 disciplines	4/5 disciplines	additional disciplines
	third sector	none	voluntary	grant aid	commissioned (against outcomes)
system	recording	individual systems	multiple non-linking systems	connected multiple systems	single system
	reporting	individual discipline reporting	joint reporting of individual discipline	reporting of overall results for patients/clients	

KEY FINDINGS FROM JSNA

Approach...

Issue led backed by data / intelligence

Develop detailed requirements document

Work with all your stakeholders

Modelling into the future

Coordination of partners

Enables...

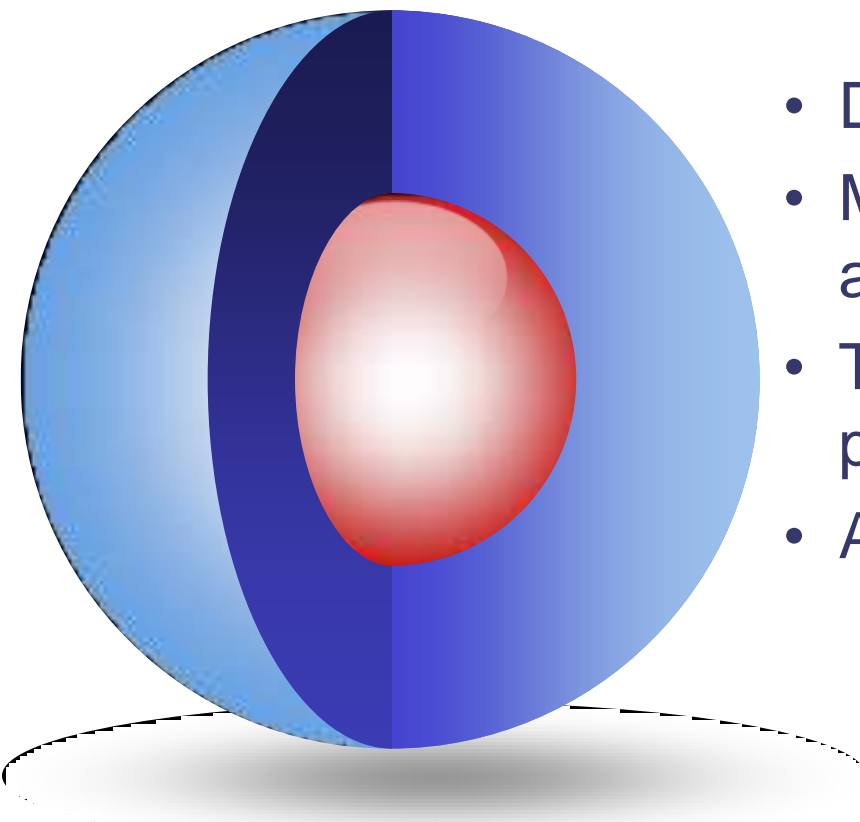
Enables informed commissioned decisions

Passes the “so what” test

Operational context applied

Future Proofing

Forging real joint working relationships



- Data into intelligence
- Modelling service developments and changes over time
- Targeting and evaluation of prevention techniques
- Articulating benefits and outcomes

- Life stages of specific care groups – whole care pathway
- Research best practice with a focus on prevention
- Modelling service & intervention points
- Modelling outcomes & cost/budget impact
- Recommendations & priorities for action

POSSIBLE APPROACH

Approach...

Desk based research into prevention techniques

Facilitated sessions with service managers

Interactive modelling

Feedback and challenge sessions

Enables...

Application of best practice

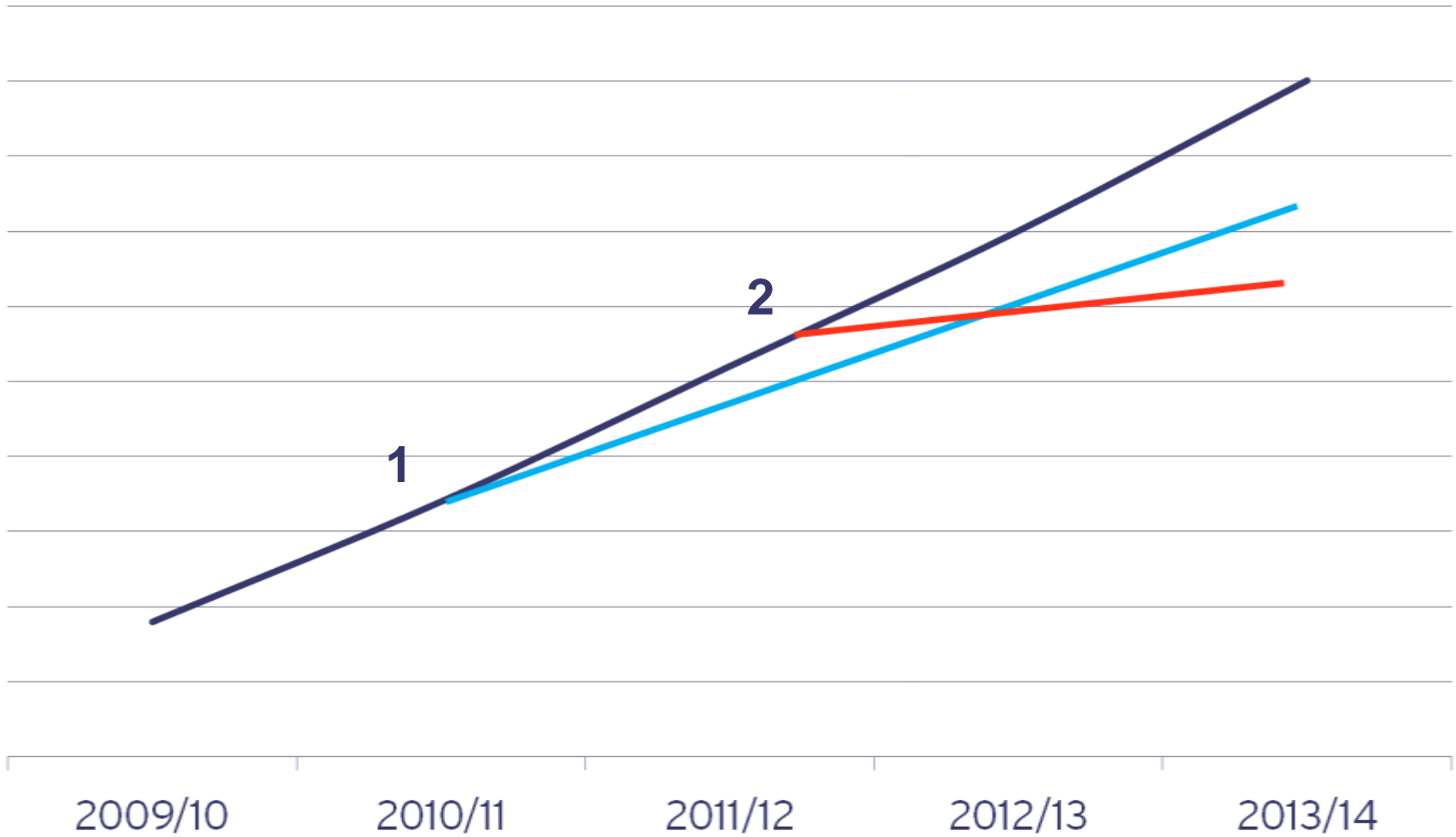
Shared ownership and contribution, and draws on local expertise to define life stages

Scenario testing to inform strategic commissioning

Informs outcomes against cost decisions

Confirms direction of travel

MODELLING INTERVENTION POINTS



MODELLING SCENARIO COSTS

Outputs

Scenario:

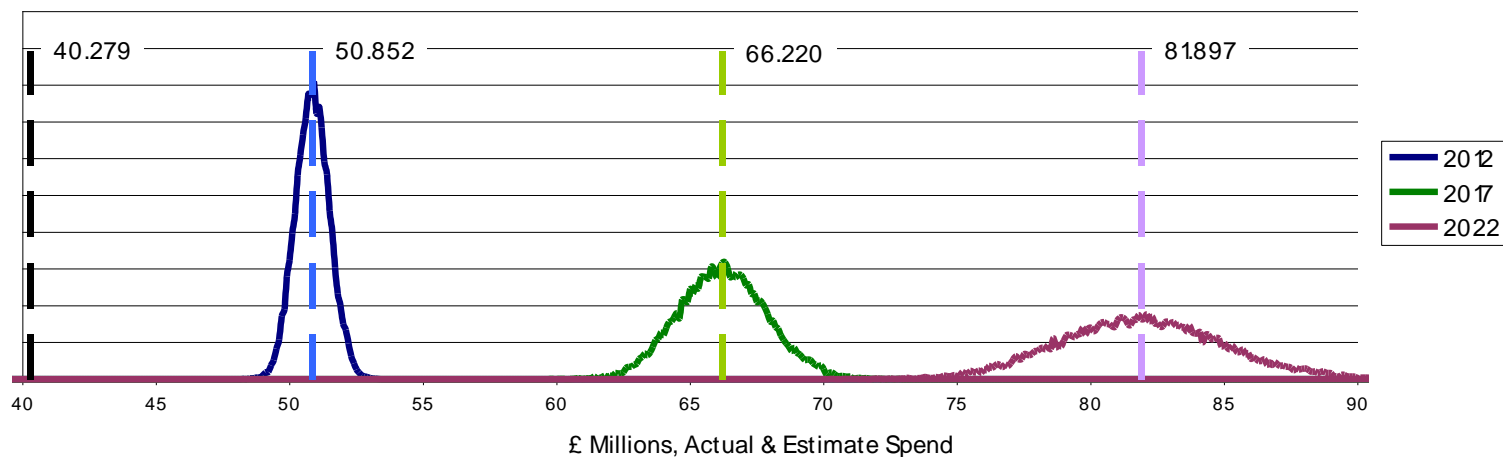
BASE: Minimum price variation; no other variation (25,000 iterations)

Standard Analysis

Output:

	2007	2012	2017	2022
Base Line	40,279,365	50,852,062	66,220,260	81,896,825
Average (Change over Baseline)	40,279,365	50,852,062 0%	66,220,260 0%	81,896,825 0%
90% range		49,880,665 51,903,313	63,704,483 68,975,630	77,256,209 87,040,608
70% range		50,255,317 51,452,701	64,665,040 67,783,170	79,010,121 84,793,237

Distribution of estimated spend



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QUESTIONS?

